

SINGLE COURSE BASED PRICING

Self Paced		
Training Course/Category	Class ID	DIR Customer Discount % off MSRP
Red Hat Video Classroom Training Classes*	All	12%
Example: Red Hat Systems Administration I	RH124VC	12%
Red Hat Video Online Training Classes*	All	12%
Example: Red Hat Systems Administration I	RH124R	12%

CUSTOMIZED TESTING AND TRAINING PRICING						
Training Course/Category	Course/Test Name	Test/Course Length (Hours)	Test/Course Level	Customer Discount (%)	Test/Course Fee	Total Customer Price
ITIL Workshops	ITIL Executive Overview	4	Beg	15.00%	\$595	\$727.92
ITIL Workshops	ITIL Overview	4	Beg	15.00%	\$595	\$727.92
ITIL Workshops	Implementation of Change Management Workshop	8	Int	15.00%	\$750	\$884.08
ITIL Workshops	Implementation of Incident Management Workshop	8	Int	15.00%	\$750	\$884.08
ITIL Workshops	Implementation of Problem Management Workshop	8	Int	15.00%	\$750	\$884.08
ITIL Workshops	Implementation of Release and Deployment Management Workshop	8	Int	15.00%	\$750	\$884.08
ITIL Workshops	Implementation of Capacity Management Workshop	8	Int	15.00%	\$750	\$884.08
Customized ArcGIS Courses	Any Customized ArcGIS Course	8	Any	15.00%	\$0.00	\$128.46

Note: Number of hours needed to customize testing and training will vary depending on customer requirements

Technology Based Instructor Led Training

Instructor-Led Training Class	Category/Class (i.e. Class Name or category)	Course Level(s) (i.e. Introduction, Intermediate, Advanced)	Course Length (Number of Days)	DIR Customer Discount
Business Analysis	Business Analysis BootCamp with CBAP/CCBA® Prep	Intermediate	4	15.00%
ITSM Training	ITIL Foundation	Introduction	4	15.00%
ITSM Training	ITIL Practitioner	Intermediate	4	15.00%
ITSM Training	ITIL Service Strategy	Intermediate	4	15.00%
ITSM Training	ITIL Service Design	Intermediate	4	15.00%
ITSM Training	ITIL Service Transition	Intermediate	4	15.00%
ITSM Training	ITIL Service Operation	Intermediate	4	15.00%
ITSM Training	ITIL Continual Service Improvement	Intermediate	4	15.00%
ITSM Training	ITIL Managing Across the Lifecycle	Advanced	5	15.00%
Management of Risk Training	Management of Risk Foundation	Introduction	3	15.00%
Management of Risk Training	Management of Risk Practitioner	Intermediate	2	15.00%
Cyber Resilience Training	Resilia Foundation	Introduction	3	15.00%
Cyber Resilience Training	Resilia Practitioner	Intermediate	2	15.00%
Cloud Technologies Training	AWS Technical Fundamentals	Introduction	1	15.00%
Cloud Technologies Training	Developing on AWS	Intermediate	3	15.00%
Cloud Technologies Training	Systems Operations on AWS	Intermediate	3	15.00%
Cloud Technologies Training	Architecting on AWS	Intermediate	3	15.00%
Cloud Technologies Training	Microsoft Azure Fundamentals	Introduction	2	15.00%
Cloud Technologies Training	Developing Microsoft Azure Solutions	Intermediate	4	15.00%
Cloud Technologies Training	Implementing Microsoft Azure Infrastructure Solutions	Intermediate	5	15.00%
Cloud Technologies Training	Architecting Microsoft Azure Solutions	Intermediate	3	15.00%
Computer Training	CompTia A+	Introduction	5	10.00%
Computer Training	CompTia Network+	Intermediate	5	10.00%
Computer Training	CompTia Server +	Intermediate	5	10.00%
Computer Training	CompTia Cloud Essentials	Intermediate	3	10.00%
System Administrator Training (Red Hat)	Red Hat System Administration I (RH124)	Introduction	5	16.00%
System Administrator Training (Red Hat)	Red Hat System Administration II with RHCSA Exam (RH135)	Introduction	5	15.00%
System Administrator Training (Red Hat)	Red Hat System Administration III RHCE Exam (RH255)	Intermediate	5	15.00%
System Administrator Training (Red Hat)	RHCSA Rapid Track Course with Exam (RH199/200)	Intermediate	5	15.00%

Technology Based Instructor Led Training

Instructor-Led Training Class	Category/Class (i.e. Class Name or category)	Course Level(s) (i.e. Introduction, Intermediate, Advanced)	Course Length (Number of Days)	DIR Customer Discount
Database Management Training (Microsoft)	Introduction to SQL Databases	Beginner	3 s	15.00%
Database Management Training (Microsoft)	Developing SQL Databases	Intermediate	5	15.00%
Database Management Training (Microsoft)	Performance Tuning and Optimizing SQL Databases	Intermediate	4	15.00%
Database Management Training (Microsoft)	Querying Data with Transact-SQL	Intermediate	3	15.00%
Database Management Training (Microsoft)	Administering a SQL Database Infrastructure	Intermediate	5	15.00%
Database Management Training (Microsoft)	Implementing a SQL Data Warehouse	Advanced	5	15.00%
Database Management Training (Oracle)	Oracle Database: Introduction to SQL Ed 1.1	Beginner	5	15.00%
Database Management Training (Oracle)	Oracle Database 11g: Administration Workshop I	Beginner	5	15.00%
Database Management Training (Oracle)	Oracle Database 12c: Admin, Install and Upgrade Accelerated	Beginner	5	15.00%
Database Management Training (Oracle)	Oracle Database 12c: Administration Workshop Ed 2	Intermediate	5	15.00%
Web Development Training	HTML5, CSS3 and JavaScript	Intermediate	5	15.00%
Web Development Training	JavaScript Programming	Intermediate	3	15.00%
Web Development Training	jQuery Essentials	Intermediate	3	15.00%
Web Development Training	Web Application Security Fundamentals	Advanced	1 Session	15.00%
Perl Programming	Introduction to Perl Scripting	Beginner	5	15.00%
Perl Programming	Intermediate Perl Scripting	Intermediate	5	15.00%
Perl Programming	Advanced Perl	Advanced	5	15.00%
Programming Languages	C#.NET Fundamentals	Beginner	5	15.00%
Programming Languages	Fundamentals of C++	Beginner	5	15.00%
Programming Languages	Java SE 8 Fundamentals	Beginner	5	15.00%
Programming Languages	Introduction to Python Programming	Intermediate	4	15.00%
Project Management	Project Management Essentials	Beginner	5	15.00%
Project Management	Instructor Led Project Management PMP/CAPM Bootcamp Advanced	Intermediate	4	15.00%
Project Management	Managing Projects with Microsoft Project 2016	Intermediate	2	15.00%
Development Methodologies	Introduction to Agile	Beginner	1	15.00%
Development Methodologies	Scrum Master Certification Course	Intermediate	2	16.00%
ITIL Workshops	ITIL Executive Overview	Beginner	1	10.00%
ITIL Workshops	ITIL Overview	Beginner	1	10.00%
ITIL Workshops	Implementation of Change Management Workshop	Intermediate	2	10.00%

Technology Based Instructor Led Training

Instructor-Led Training Class	Category/Class (i.e. Class Name or category)	Course Level(s) (i.e. Introduction, Intermediate, Advanced)	Course Length (Number of Days)	DIR Customer Discount
ITIL Workshops	Implementation of Incident Management Workshop	Intermediate	2	10.00%
ITIL Workshops	Implementation of Problem Management Workshop	Intermediate	2	10.00%
ITIL Workshops	Implementation of Release and Deployment Management Workshop	Intermediate	2	10.00%
ITIL Workshops	Implementation of Capacity Management Workshop	Intermediate	2	10.00%
Microsoft SharePoint	SharePoint 2016 Introduction for End Users	Beginner	5	15.00%
Microsoft SharePoint	SharePoint 2016 Power End User	Intermediate	4	15.00%
Microsoft SharePoint	Planning and Administering SharePoint 2016	Beginner	5	15.00%
Microsoft SharePoint	Advanced Technologies of SharePoint 2016	Intermediate	5	15.00%
Microsoft Active Directory	Installing and Configuring Windows Server 2012	Intermediate	5	15.00%
Microsoft Active Directory	Administering Windows Server 2012	Intermediate	5	15.00%
Microsoft Active Directory	Active Directory Services with Windows Server	Intermediate	5	15.00%
Microsoft System Center	Planning and Deploying System Center 2012 Configuration Manager	Intermediate	3	15.00%
Microsoft System Center	Administering System Center 2012 Configuration Manager and Intune	Intermediate	5	15.00%
VMWARE	VMware vSphere 6.0 Boot Camp: Install, Configure, Manage v6.0	Intermediate	5	15.00%
ArcGIS	Getting Started with GIS Using ArcGIS Online and Portal	Introduction	2	15.00%
ArcGIS	Fundamentals of ArcGIS	Introduction	2	15.00%
ArcGIS	Intermediate GIS Concepts	Intermediate	3	15.00%
ArcGIS	ArcGIS Pro Quick-Start for the GIS Professional	Intermediate	2	15.00%
ArcGIS	Fundamentals of ArcGIS for Transportation	Introduction	2	15.00%
ArcGIS	Intermediate GIS Concepts for Transportation	Intermediate	3	15.00%
ArcGIS	Web Map Essentials - Adding ArcGIS Online and Portal to Your GIS Skillset	Intermediate	2	15.00%
ArcGIS	Creating Online Mapping Applications with Esri's Web AppBuilder	Intermediate	1	15.00%
ArcGIS	Collector and Survey123 for ArcGIS - Field Data Collection	Introduction	1	15.00%
ArcGIS	Introduction to GPS and ArcPad	Introduction	1	15.00%
ArcGIS	Addressing in ArcGIS for NextGen 9-1-1	Introduction	2	15.00%
ArcGIS	Creating and Maintaining Street Data in ArcGIS	Intermediate	2	15.00%
ArcGIS	Labels and Annotation Management	Intermediate	1	15.00%
ArcGIS	Making Better Maps - The Art of Conveying the Right Message	Intermediate	2	15.00%
ArcGIS	Excel for GIS Users	Introduction	1	15.00%

Technology Based Instructor Led Training

Instructor-Led Training Class	Category/Class (i.e. Class Name or category)	Course Level(s) (i.e. Introduction, Intermediate, Advanced)	Course Length (Number of Days)	DIR Customer Discount
ArcGIS	Making Sense of Projections and Datums in ArcGIS	Intermediate	1	15.00%
ArcGIS	Data QC and Cleanup	Intermediate	1	15.00%
ArcGIS	Editing in ArcMap - Creating and Modifying GIS Data	Intermediate	2	15.00%
ArcGIS	Linear Referencing - Displaying Events Along a Line	Intermediate	1	15.00%
ArcGIS	Data Management in the Geodatabase	Intermediate	2	15.00%
ArcGIS	Spatial Analysis and Data Manipulations with ArcToolbox	Intermediate	1	15.00%
ArcGIS	ModelBuilder - Custom Tools and Automated Workflows	Intermediate	2	15.00%
ArcGIS	Python Primer - Writing Your First Script	Intermediate	1	15.00%
ArcGIS	Python for ArcGIS - Writing Scripts to Manipulate GIS Data	Advanced	3	15.00%
ArcGIS	Spatial Analyst - Working with Rasters	Intermediate	2	15.00%
ArcGIS	3D Analyst - Mapping the Next Dimension	Intermediate	2	15.00%
ArcGIS	Working with Xtools Pro	Intermediate	1	15.00%
ArcGIS	Introduction to FME	Intermediate	2	15.00%
ArcGIS	Getting Started with ArcGIS Pro	Introduction	2	15.00%
ArcGIS	Private class for up to 12 participants, any GIS class (travel charges apply)	All levels	1	15.00%
ArcGIS	Private class for up to 12 participants, any GIS class (travel charges apply)	All levels	2	15.00%
ArcGIS	Private class for up to 12 participants, any GIS class (travel charges apply)	All levels	3	15.00%